

Homes

On the Market

Real estate veteran joins Special Properties, Hoboken

Special Properties Real Estate Services, LLC, an exclusive affiliate of Christie's International Real Estate, recently welcomed Michael Renaud, a seasoned real estate professional with more than three decades of experience, to its Hoboken, NJ, office as a broker associate. Renaud's addition is part of the agency's ongoing growth and expansion in the Hudson County region and throughout northern New Jersey and southern New York State.

"We are pleased to welcome an industry veteran and accomplished regional real estate expert to our growing Hoboken, NJ, agent family," said Juan Rivera, regional vice president for Special Properties.



Michael Renaud

"Michael will assuredly bring additional depth to our urban-based activity here in Hudson County, and his depth of experience in this market will be a contributing factor as we continue to grow and strengthen our service to this region."

Renaud joins Special Properties with over 30 years of experience in residential and commercial real estate. He brings specialized expertise in new construction development, multi-family investment properties, commercial and industrial sales

leasing, as well as his residential real estate capabilities. His skill set also includes an array of valuable experience including land acquisition, site approvals, financing, property management, negotiating and the marketing of both residential and commercial properties.

Renaud has completed well over one billion dollars in real estate transactions during his career. In addition to his deep knowledge of Hoboken and the surrounding region, he also brings experience within Bergen County, as well.

"After more than three decades in the real estate business, I still crave new experiences and new challenges. With my affiliation with Special Properties, I am energized

by their innovative and modern perspective on the industry, and its commitment to customer service," said Renaud.

Renaud has been recognized for his real estate expertise and success with industry recognitions, including a variety of performance awards and being a member of the Million Dollar Sales Club, at his previous brokerages, throughout the last 25 years.

Special Properties Real Estate Services is an exclusive affiliate of Christie's International Real Estate and maintains offices in Saddle River, Mahwah, Franklin Lakes, Ridgewood, Hoboken and Ho-Ho-Kus, NJ.

For more information, call 201-962-9551 or visit www.specialpropertiesres.com.

FROM THE DESK OF JIM WEICHERT

Make homeownership your 2019 New Year's resolution



As the calendar turns over and we start a new year, the time-honored tradition is to establish a New Year's resolution that will start the year off right. Instead of resolving to hit the gym or eat healthier, why not make a resolution that will stand the test of time and benefit not only you, but your family as well? I'm talking about owning a home. With low interest rates and improving affordability, it's a great time to jump into the real estate

market. To figure this out, make a list and include all of the amenities and features that your ideal home should have. For example, do you have a preferred style, size or location? Do you need a certain number of bedrooms and bathrooms? Is a short commute to work more important than a larger living space?

What can you afford? You know the importance of having enough money to cover the down payment on a home, but have you thought about the costs of

ownership? A real estate professional or right sales associate will be instrumental in assembling a list of homes that fit your preferences, as well as your budget. Additionally, he or she can provide you with expert knowledge about the local market, including information about community life and specific neighborhoods, and connect you with resources for home financing and insurance. Throughout the entire process of purchasing your new home, a trained real estate professional